

MANASAKIS CONSTANTINE – CURRICULUM VITAE

1. PERSONAL DETAILS

Date of birth: August 21, 1978 Gender: Male Citizenship: Greek

Office address

University of Crete, Department of Political Science
University Campus at Gallos, Rethymnon, 741 00, Crete, Greece
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2. CURRENT POSITIONS

June 2015 - : Assistant Professor, University of Crete, Department of Political Science

July 2013 - : Research Affiliate, Düsseldorf Institute for Competition Economics, Heinrich-Heine-Universität Düsseldorf, Düsseldorf [<http://www.dice.hhu.de/en>]

August 2013 - : Research Associate, Hellenic Foundation for European & Foreign Policy (ELIAMEP), The Crisis Observatory [<http://crisisobs.gr/en>]

January 2014 - : Collaborative Researcher, Foundation for Research and Technology-Hellas (FORTH), Institute of Applied & Computational Mathematics [<http://www.iacm.forth.gr>]

3. EDUCATION

2004-2007 **UNIVERSITY OF CRETE**
Ph.D. **Department of Economics**
in Economics Ph.D. Thesis Title: Competition and Cooperation Strategies in Imperfectly Competitive Vertical Markets.
Supervisor: Prof. Emmanuel Petrakis

2001-2003 **NATIONAL TECHNICAL UNIVERSITY OF ATHENS**
M.B.A. **School of Electrical Engineering**
 Joint Engineering-Economics MBA

1996-2000 **UNIVERSITY OF ATHENS**
B.A. **Department of Economics**

4. SCHOLARSHIPS

2004-2006 Ministry of Development, General Secretariat of Research and Technology: Doctoral research scholarship (PENED project).

5. TEACHING AND RESEARCH INTERESTS

Industrial Organization

Research and Development & Technology Policy
Mergers and Acquisitions & Competition Policy
Corporate Governance
Corporate Social Responsibility & Regulation

Labor Economics

The Economics of Trade Unions & Industrial Relations

Production Economics

Productivity and Efficiency Measurement

Environmental Economics

Coastal Management

Corporate Finance

Mergers and Acquisitions

6. TEACHING EXPERIENCE

2012-2015 Department of Political Science, University of Crete

Courses Taught:

Economic Analysis I: Fall Semester

Economic Analysis II: Spring Semester

Management Science: Fall Semester

Topics in Economic Policy and Management Science: Spring Semester

Supervision: Final year undergraduate projects; postgraduate dissertations; Ph.D. students

2008-2013 **Associate Lecturer**

Portsmouth Business School, MSc in Business Economics, Finance and Banking

Course Taught:

Business Economics (Master's course): Fall Semesters 2008-2012

Supervision: Master Theses

2008-2011 **Visiting Assistant Professor**

Department of Applied Mathematics, University of Crete

Courses Taught:

Industrial Organization: Spring Semester 2008

Microeconomics I: Spring Semesters 2009-2010; Fall Semester 2010

Microeconomics II: Fall Semesters 2008-2009

2004-2006 Teaching Assistant

Department of Economics, University of Crete

Game Theory: Fall Semesters, *Statistics I*: Fall Semesters, *Statistics II*: Spring Semesters

2001-2003 Teaching Assistant

Department of Economics, University of Athens

Information Technologies in Economics: Fall Semesters

7. PUBLICATIONS AND CURRENT RESEARCH

7.1 Articles in Refereed Journals

1. D. Kesavayuth, C. Manasakis and V. Zikos (2015): “Endogenous R&D Networks among Upstream Firms”, *Managerial and Decision Economics*, forthcoming (DOI: 10.1002/mde.2695).
2. G. Alexandrakis, C. Manasakis and N.A. Kampanis (2015): “Valuating the effects of beach erosion to tourism revenue. A management perspective”, *Ocean & Coastal Management*, 111, 1-11 (leading article).
3. C. Manasakis, E. Mitrokostas and E. Petrakis (2014): “Strategic Corporate Social Responsibility activities and Corporate Governance in Imperfectly Competitive Markets”, *Managerial and Decision Economics*, 35 (7), 460-473.
4. C. Manasakis and M. Vlassis (2014): “Downstream Mode of Competition With Upstream Market Power”, *Research in Economics*, 68 (1), 84-93.
5. C. Manasakis, E. Petrakis and V. Zikos (2014): “Downstream Research Joint Ventures with Upstream Market Power”, *Southern Economic Journal*, 80 (3), 782-802.
6. C. Manasakis, G. Apostolakis and G. Datseris (2013): “Using Data Envelopment Analysis to Measure Hotel Efficiency in Crete”, *International Journal of Contemporary Hospitality Management*, 25 (4), 510-535.
7. C. Manasakis, E. Mitrokostas and E. Petrakis (2013): “Certification of Corporate Social Responsibility Activities in Oligopolistic Markets”, *Canadian Journal of Economics*, 46 (1), 282-309.
8. C. Manasakis, E. Mitrokostas and E. Petrakis (2010): “Endogenous Managerial Incentive Contracts in a Differentiated Duopoly, with and without Commitment”, *Managerial and Decision Economics*, 31 (8), 531-543.
9. C. Manasakis and E. Petrakis (2009): “Union Structure and Firms’ Incentives for Cooperative R&D Investments”, *Canadian Journal of Economics*, 42 (2), 665-693.
10. C. Manasakis (2009): “Shareholder Wealth Effects from Mergers and Acquisitions in the Greek Banking Industry”, *International Journal of Banking, Accounting and Finance*, 1 (3), 242-256.
11. C. Manasakis and V. Zikos (2007): “Unions’ and Firms’ Attitudes towards Research Joint Ventures: When can the Incentives be Aligned?”, *LABOUR: Review of Labour Economics and Industrial Relations*, 21 (1), 135-156.
12. C. Manasakis (2005): “Stock Market Valuation of Mergers and Acquisitions Between Banks: the Case of Greece”, *Review of Economic Sciences*, 7, 155-

174.

7.2 Articles in Collective Volumes

1. C. Manasakis and E. Petrakis (2010): “Endogenous Technology Policy and Industrial Relations, from a Political Economy Point of View” (in Greek), in N. Papadakis and Em. Spydidakis (eds), *Labor Market, Employment and on-the job-training in Greece. Institutions, Structures and Policies*, Sideris Publications, 303-324.
2. C. Manasakis (2015): “Corporate social responsibility as a political action” (in Greek), in Anastasios-John D. Metaxas (eds), *Political Science: Intersectoral and critical approach of the political action*, Ant. N. Sakkoulas Publishers, in press.

7.3 Other Refereed Publications

1. G. Alexandrakis, C. Manasakis and N. A. Kampanis (2013): “Estimation of the Climatic Change Impact to Beach Tourism. The Case of a Mass Tourist Destination”. ICOT 2013: International Conference on Tourism - Trends, Impacts and Policies on Sustainable Tourism Development. Limassol, Cyprus 5-8 June 2013.
2. C. Manasakis and E. Tzika (2011): “Customer satisfaction and social performance of a museum shop: The case of the Natural History Museum of Crete”. VDM Verlag Dr. Müller. ISBN 978-3-639-36062-2, paperback, 84 Pages.
3. C. Manasakis, E. Mitrokostas and E. Petrakis (2006): “Corporate Social Responsibility in Oligopolistic Markets”. CSR PAPER 7.2006, Fondazione Eni Enrico Mattei.

7.4 Research in progress

1. I. Barreda-Tarrazona, N. Georgantzis, C. Manasakis, E. Mitrokostas and E. Petrakis (2014): “Managerial compensation contracts in quantity-setting duopoly”. Submitted to *Economic Modelling*.
2. C. Manasakis, E. Mitrokostas and E. Petrakis (2015): “Strategic Corporate Social Responsibility by Multinational Enterprises”. Department of Economics, University of Crete, Working Paper 2015-01.
3. C. Cabolis, C. Manasakis, D. Moreno and E. Petrakis (2014): “Horizontal Mergers and Acquisitions with Endogenous Efficiency Gains”, [earlier circulated as Department of Economics, University of Crete, Working Paper 08-17], mimeo, Universidad Carlos III de Madrid.
4. C. Manasakis, B. Pagel and C. Wey (2014): “Time Consistency of Strategic Trade Policy and Endogenous Labor Market Institutions”, mimeo, Düsseldorf Institute for Competition Economic (DICE), Heinrich-Heine University, Düsseldorf.
5. M. Alipranti and C. Manasakis (2014): “Union Structure and Firms' Incentives for Cooperative R&D Investments with Endogenous Spillovers Effects”, mimeo, Düsseldorf Institute for Competition Economic (DICE),

Heinrich-Heine University, Düsseldorf.

7.5 Articles in Professional Journals

1. C. Manasakis (2012): “Income inequalities and policy directions”, *The Economist* (Greek edition), p. 10, November 29, 2012.
2. C. Manasakis (2012): “Firms’ location decisions and the mobility of labour”, *The Economist* (Greek edition), p. 36, May 31, 2012.
3. C. Manasakis (2011): “Corporate Governance and Corporate Social Responsibility: A challenge”, *The Economist* (Greek edition), p. 4, June 30, 2011.
4. C. Manasakis, and Y. Nikolaou (2003): “The evolution of the technology policies in Greece” (in Greek), *Economic Annals - Official Journal of the Greek Economic Association*, 120, pp. 32-35.
5. C. Manasakis (2003): “The effects of mergers and acquisitions on employment and wages - A survey of the recent literature”, (in Greek), *Economic Annals - Official Journal of the Greek Economic Association*, 122, pp. 30-34.

8. PRESENTATIONS IN CONFERENCES

1. “Strategic Corporate Social Responsibility by Multinational Enterprises” (with E. Mitrokostas and E. Petrakis), *14th Conference on Research on Economic Theory and Econometrics - CRETE 2013*, Chania, Greece, July 2015.
2. “Horizontal Mergers and Acquisitions with Endogenous Efficiency Gains” (previous title: Mergers, Acquisitions and Firms’ R&D Incentives) (with C. Cabolis, D. Moreno and E. Petrakis), *12th Conference on Research on Economic Theory and Econometrics - CRETE 2013*, Naxos, Greece, July 2013.
3. “Horizontal Mergers and Acquisitions with Endogenous Efficiency Gains” (previous title: Mergers, Acquisitions and Firms’ R&D Incentives) (with C. Cabolis, D. Moreno and E. Petrakis), ANR-DFG Workshop on *Competition and Bargaining in Vertical Chains*, Düsseldorf Institute for Competition Economics, Heinrich-Heine-Universität Düsseldorf - DICE, June 2013.
4. “Certification of Corporate Social Responsibility Activities in Oligopolistic Markets” (with E. Mitrokostas and E. Petrakis), *International Conference on Governance for Sustainable Development*, Rethymnon, Crete, Greece, September 2012.
5. *11th Conference on Research on Economic Theory and Econometrics – CRETE 2012*. Milos, Greece, July 2012. Session Chair.
6. *European Consortium for Political Research Ph.D Summer School 2011*, “Europe in the World”. Rethymnon, Crete, Greece, September 2011. Discussant.
7. Financing of crisis management operations - Logistics role to the success of multinational crisis management. *ATHENA 11 - Crisis Management International Conference*, Thessaloniki, Greece, June 2011. Working Group Leader.
8. “Strategic Delegation in Experimental Duopolies with Endogenous Incentive Contracts” (with N. Georgantzis, E. Mitrokostas and E. Petrakis), *ASSET 2008*

- Meetings*, Florence, Italy, November 2008.
9. “Strategic Delegation in Experimental Duopolies with Endogenous Incentive Contracts” (with N. Georgantzis, E. Mitrokostas and E. Petrakis), *European Association for Research in Industrial Economics – EARIE 2008*, Toulouse, September 2008.
 10. “Union Structure and Firms’ Incentives for Cooperative R&D Investments” (with E. Petrakis), *Zvi Griliches Summer School In the Economics of Innovation*, Barcelona, July 2008.
 11. “Endogenous Strategic Managerial Incentive Contracts” (with E. Mitrokostas and E. Petrakis), *6th Conference on Research on Economic Theory and Econometrics – CRETE 2007*, Naxos, Greece, July 2007.
 12. “Endogenous Strategic Managerial Incentive Contracts” (with E. Mitrokostas and E. Petrakis), *ASSET 2006 Meetings*, Lisbon, Portugal, November 2006.
 13. “Endogenous Strategic Managerial Incentive Contracts” (with E. Mitrokostas and E. Petrakis), *XXII Jornadas de Economia Industrial*, Barcelona, Spain, September 2006.
 14. “Equilibrium Mode of Competition in Unionized Oligopolies: Do Unions Act as Commitment Devices to Cournot Outcomes?” (with M. Vlassis), *European Association for Research in Industrial Economics – EARIE33*, Amsterdam, The Netherlands, August 2006.
 15. “Equilibrium Mode of Competition in Unionized Oligopolies: Do Unions Act as Commitment Devices to Cournot Outcomes?” (with M. Vlassis), *5th Conference on Research on Economic Theory and Econometrics – CRETE 2006*, Rethymnon, Crete, Greece, July 2006.
 16. “Equilibrium Mode of Competition in Unionized Oligopolies: Do Unions Act as Commitment Devices to Cournot Outcomes?” (with M. Vlassis), *European Economics and Finance Society – 5th Annual Conference*, Heraklion, Crete, Greece, May 2006.
 17. “Horizontal Mergers and Acquisitions with Endogenous Efficiency Gains” (previous title: Mergers, Acquisitions and Firms’ R&D Incentives) (with C. Cabolis and E. Petrakis), *ASSET 2005 Meetings*, Rethymnon, Crete, Greece, November 2005.
 18. “Mergers, Acquisitions and Firms’ R&D Incentives” (with C. Cabolis and E. Petrakis), *XXI Jornadas de Economia Industrial*, Bilbao, Spain, September 2005.
 19. “Mergers, Acquisitions and Firms’ R&D Incentives” (with C. Cabolis and E. Petrakis), *European Association for Research in Industrial Economics – EARIE32*, Porto, Portugal, September 2005.
 20. “Downstream Research Joint Ventures with Upstream Market Power” (with E. Petrakis), *4th Conference on Research on Economic Theory and Econometrics – CRETE 2005*, Syros, Greece, July 2005.
 21. “Downstream Research Joint Ventures with Upstream Market Power” (with E. Petrakis), *Second CEPR School on Applied Industrial Organization*, Munich, Germany, May 2005.
 22. “Shareholder Effects from Mergers in the Greek Banking Industry”, *Hellenic Finance and Accounting Association, 3rd Annual Conference*, Athens, Greece,

- December 2004.
23. “Union Structure and Firms’ Incentives for Cooperative R&D Investments” (with E. Petrakis), *ASSET 2004 Meetings*, Barcelona, November 2004.
 24. “Union Structure and Firms’ Incentives for Cooperative R&D Investments” (with E. Petrakis), *3rd Conference on Research on Economic Theory and Econometrics - CRETE 2004*, Syros, Greece, July 2004.
 25. “The Effects of Mergers and Acquisitions on Employment and Wages: Review of the Empirical Research and Directions for the Research Framework Enhancement”, *Employment Observatory Research Informatics, International Conference on Modelling Labor Market: Realities and Prospects*, Athens, Greece, October 2003.

9. RESEARCH VISITS

April 2013	Düsseldorf Institute for Competition Economics, Heinrich-Heine- Universität, Düsseldorf
March 2013	Portsmouth Business School, University of Portsmouth
January 2013	Düsseldorf Institute for Competition Economics, Heinrich-Heine- Universität, Düsseldorf
January 2012	Universidad Carlos III de Madrid, Departamento de Economía

10. PRESENTATIONS IN SEMINARS

1. Düsseldorf Institute for Competition Economics, Heinrich-Heine-Universität, Düsseldorf - DICE Research Seminar, April 23rd, 2013.
2. Portsmouth Business School, University of Portsmouth – Research Seminar (March 21st, 2013)
3. University of Athens, Doctoral Program in Economics (UADPhilEcon) – Seminar Series (October 2008)
4. University of Macedonia, Department of Economics – Seminar Series (February 2006)
5. University of Ioannina, Department of Economics – Seminar Series (November 2004)

11. REFEREEING

Canadian Journal of Economics
Economica
Economics Letters
Economics of Innovation and New Technology
Emerging Markets Finance and Trade
Environmental and Resource Economics
European Economic Review
European Journal of Political Economy
International Journal of Banking, Accounting and Finance
International Journal of Contemporary Hospitality Management
International Journal of Industrial Organization

International Journal of the Economics of Business
Journal of Accounting and Taxation
Journal of Economics
Journal of Economics & Management Strategy
Journal of Institutional and Theoretical Economics
Journal of Public Economic Theory
LABOUR: Review of Labour Economics and Industrial Relations
Metroeconomica
Resource and Energy Economics
Social Responsibility Journal
Southern Economic Journal
The Journal of International Trade and Economic Development
The Manchester School

12. PARTICIPATION IN RESEARCH & DEVELOPMENT PROJECTS

A. In Progress

1. COST Project: The EU in the new complex geography of economic systems: models, tools and policy evaluation (IS1104). www.gecomplexity-cost.eu
Member of the Management Committee. Financed by: European Science Foundation. Duration: 03/2012 - 03/2016.
2. Multinational Enterprises and Intra-industry Trade: Strategic Trade Policy with Endogenous Labor Union Institutions and Corporate Social Responsibility.
Coordinator. Financed by: University of Crete. Duration: 4/2014 – 03/2016.

B. Finalized

1. Digital Agenda for New Tourism Approach in European Rural & Mountain Areas (DANTE). <http://www.danteproject.eu/>
Researcher, University of Crete. Financed by: European Regional Development Fund; Programme: INTERREG IVC. Duration: 09/2012 - 12/2014.
2. Harmonising Open Data in the Mediterranean through Better Access and Reuse of Public Sector Information (HOMER) <http://www.homerproject.eu/>
Researcher, University of Crete. Financed by: European Regional Development Fund; Programme: MED. Duration: 09/2012 - 6/2014.
3. Strategic Evaluation of Environmental Effects of the Investment ITANOS GAIA, Socioeconomic Capital
Researcher, University of Crete. Financed by: Loyalward Ltd. Duration: 09/2013 - 01/2014.
4. Developing a Methodology for the Implementation of the Multifunctional Guidelines Dealing with the problem of Succession.
Researcher, University of Crete. Financed by: European Profiles S.A. Management Consulting Company. Duration: 08/2013 – 11/2013.
5. Corporate Governance and Managerial Incentive Contracts.

- Coordinator.** Financed by: University of Crete. Duration: 5/2012 – 05/2013.
6. Age Management Action Plan for Commerce in Greece.
Researcher, University of Crete. Financed by: National Confederation of Hellenic Commerce. Duration: 05/2012 – 12/2012.
 7. Youth Entrepreneurship Observatory at the University of Crete.
Researcher, University of Crete. Financed by: General Secretariat for Youth, Ministry of Education. Duration: 06/2008 – 10/2008.
 8. Identification and Mapping of Academic, Research and Development Profile of the University of Crete.
Researcher, University of Crete. Financed by: University of Crete. Duration: 03/2008 – 03/2009.
 9. European Virtual Enterprise Center.
Researcher, Heraklion Chamber of Commerce and Industry. Financed by: European Commission, Leonardo da Vinci Programme. Duration: 08/2006 – 01/2007.
 10. Design, Development, Implementation and Dissemination of an E-commerce Platform.
Researcher and Consultant, Centre for Technological Research of Crete. Financed by: Gnomon Informatics SA. Duration: 07/2006 - 05/2008.
 11. MESURA: Micro-Enterprise Start-Up in Rural Areas.
Consultant, Development Agency of Herakleion S.A. Financed by: European Commission, Interreg IIIC – «PRAXIS». Duration: 07/2006 – 12/2007.
 12. Design and Implementation of a Business-to-Business E-Market Place for Crete.
Researcher, University of Crete. Financed by: Ministry of Development, General Secretariat of Research and Technology, PENED project No: 01ED-332. Duration: 01/2003 - 12/2006.

13. SUPERVISION OF MSc THESES

MSc Programme in Business Economics, Finance and Banking. University of Portsmouth (Business School) and Technological Educational Institute of Crete (2008-2012)

- [1] Hatzaki Elisavet (2009): Corporate social responsibility in multinational enterprises.
- [2] Kritsotaki Eirini (2009): Mergers and acquisitions: Strategic incentives and performance effects in the European banking sector.
- [3] Mathioudaki Kalliopi (2009): Corporate social responsibility in the banking sector: Strategic incentives and performance effects.
- [4] Datsaris Georgios (2010): Measuring efficiency in the hotel sector of Crete: A DEA approach.
- [5] Kolyvaki Garyfalia (2010): Developing a corporate social responsibility program for a regional cooperative bank.
- [6] Manikas Dimitrios (2010): Museum visit as a total visitor experience: Evaluating the visitors' preferences and museum evolution at the Natural History Museum of Crete.

- [7] Tzika Eirini (2010): Measuring the customer satisfaction of a museum store and relating it with its profitability performance: The case of the Natural History Museum of Crete.
- [8] Marina Chadjicharalambous (2011): Information systems supporting corporate competitiveness: the research based view approach.
- [9] Evgenia Koutoupi (2011): Identifying visitors' preferences and willingness to pay at the Natural History Museum of Crete.
- [10] Androulidaki Aimilia (2011): Live your myth in Greece: Sketching the experience of tourism in Greece.
- [11] Gournianaki Galatia (2011): Visiting Greece for tourism: Seasonality and motivations.
- [12] Michaela Koina (2012): Evaluating policy initiatives for the promotion of entrepreneurship.
- [13] Angelidakis Dimitrios (2012): Youth entrepreneurship in Greece, motivations and risks.
- [14] Papastefanakis Georgios (2012): Willingness to pay in a tourism destination site in Crete, the case of Vai palm forest.

14. PARTICIPATION IN PROFESSIONAL ASSOCIATIONS

Member of the Greek Economic Association
Member of the European Institute for Advanced Studies in Management – EIASM

15. LANGUAGES

Greek: Native
English: Fluent
German: Good

16. COMPUTER SKILLS

EvIEWS, Mathematica, MS Office, Latex.

17. REFERENCES

Professor Emmanuel Petrakis	Professor Minas Vlassis
Department of Economics	Department of Economics
University of Crete	University of Crete
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